

## Dutch-German Offshore Wind Seminar March 14<sup>th</sup> 2012

**Location:** *Germanischer Lloyd, Brooktorkai 18, 20457 Hamburg*

**Moderator:** *Vanessa Kallies - NBSO Hamburg*

**08.30 Registration and coffee**

**09:00 Welcome by CEO Germanischer Lloyd SE**

Erik van der Noordaa

**Introduction GL**

Christian von Oldershausen

**09.15 Welcome by Managing Director Renewable Energy Hamburg**

Jan Rispens

**Hamburg Business Development**

Stefan Matz

**Dutch Embassy**

Frank Mollen

**Cleantech Holland**

Ruben Dubelaar

**09.40 Opening remarks**

**Netherlands Ministry of Economic Affairs & Innovation**

Deputy Director, Ronald Roosdorp

**Representative City of Hamburg**

Hamburg State Council, Dr. Bernd Egert

**10:00 Key note – Challenges / developments in German Offshore Wind Projects 2015 – 2020**

**KPMG AG**

Alexander Weidenbach

**10.30 Key note – Challenges / developments in Dutch Offshore Wind Projects FLOW Windpark and innovation**

**ECN**

Jos Beurskens

**11:00 Coffee break**

**Speeches on demand of international cooperation for cost price reduction**

**11.20 Vattenfall Europe Windkraft GmbH**

Thomas Hellmund

“Challenges of maximising assets, contracts and projects to reduce overall costs”

**11:50 NNOW/ Energy Valley**

Albert van der Hem

“Commercial opportunities and joint innovation”

**12.20 Business Lunch**

Offered by Rabobank International

**Location: La Baracca - Am Sandtorkai 44**

please see reverse side

## Speeches on operation technology, marine logistics and R&D

### 13.30 Introducing GL-Offshore

Dr. Helmut Klug

#### GL Garrad Hassan

Erik Ter Horst

“Lessons and Insights from Offshore Renewables”

#### GL Renewables Certification

Mike Woebbeking

“The benefit from offshore certification”

### 14:00 HOCHTIEF Solutions AG

Jörg Asmussen

“Challenges in offshore operation and maintenance and how to commit”

### 14.25 Break-Out sessions on offshore wind topics

*Location: Germanischer Lloyd's separate conference rooms (please see room plan and lists)*

- 1. Installation:** Project management, transportation and environment  
Moderator: Alstom – Maurits Ornstein
- 2. Innovation and R&D for cost price reduction:** Introduction to the “Dutch Greendeal” and possible German participation  
Moderator: Energy Valley/NNOW – Albert van der Hem
- 3. Marine Logistics:** Offshore personnel logistics  
Moderator: Association IRO – Ruud Liem
- 4. Project Financing and Cabling:** Solutions and grid connection  
Moderator: Twentsche Kabelfabriek – Laurens Pots  
Co-Moderator: Lange Consult – Jürgen H. Lange

### 15.15 Matchmaking

Individual matchmaking (10 min. sessions)

Schedules for Dutch participants and fixed rooms for German participants will be handed out on site.

15:20 - 15:30

15:35 - 15:45

15:50 - 16:00

16:05 - 16:15

16:20 - 16:30

### 16.30 Get-together with snacks and drinks

Offered by Renewable Energy Hamburg

*Location: Germanischer Lloyd Atrium*

### 18.00 Wrap up and closure

We thank the  
Sponsors and  
Supporters:

